

Resource · Worksheet

# ITAD Recovery Value Worksheet

2026 median pricing · Updated quarterly

## What this worksheet is for

Use it to do honest planning math on a retirement project before you commit to a vendor. Walk a clipboard through the office, count what you have, and use the median values below to estimate gross resale before destruction, refurb, and logistics costs.

## Median 2026 secondary-market values

Device type	Resale (\$)	Refurb (\$)	Destruction (\$)
Business-class laptops (3–5 yr)	80–220	30–40	12
Desktops / SFFs (3–5 yr)	40–120	25–35	12
Monitors (22"+ working)	15–60	10–15	0
Rackmount servers (Gen8–Gen10)	200–900	70–90	25
Network switches (24/48-port managed)	60–300	20–30	0
Mobile devices (phones / tablets)	20–120	15–25	8
Loose drives — HDD/SSD	—	—	10

## Worksheet

Print this page. Fill in the counts. Multiply.

Device type	Count	× \$/unit	= Resale	× condition	= Net resale
Laptops		\$ 150		× ____	
Desktops		\$ 80		× ____	
Monitors		\$ 35		× ____	
Servers		\$ 550		× ____	
Switches		\$ 180		× ____	
Mobile		\$ 70		× ____	
Loose drives		\$ 0	\$ 0	—	\$ 0
				<b>Subtotal A:</b>	

## Costs to subtract

Cost line	Estimate
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Refurbishment (per unit, average)	\$ 25–60
Data destruction (per drive)	\$ 8–25
Logistics (per mile beyond 30 mi)	\$ 1.80
	<b>Subtotal B:</b>
	<b>Net = A – B</b>

## Notes

- Condition multipliers: **1.00x** mostly working, **0.65x** mixed, **0.25x** mostly non-working.
- These are **median** resale figures. Actual outcomes vary  $\pm 25\%$  based on device condition, lot size, market timing, and how aggressively the lot is brokered.
- For lots  $\geq 25$  units within 30 miles of Harrisburg, logistics is no charge.
- Want a firm quote? [ccrammts.com/contact](https://ccrammts.com/contact)